

Winter 2023 Newsletter

Resources for Leading, Learning, and Connecting as a Family Enterprise



Start With Heart

"Hoping to Keep Your Communication with Your Family Members Healthy? Start with Heart"

By Bryn Mars Monahan

"At the heart of it... the ability to communicate with others, especially when the situation is tense or you are in disagreement, rests in the ability to 'share your heart.'"

This February, in honor of National Heart Health Month and Valentine's Day, Bryn Monahan offers families who share assets a heart-centered invitation that is particularly useful when you sense a greater possibility for disagreement. Using the ideas in the book *Crucial Conversations: Tools For Talking When Stakes Are High*, Bryn shares a framework for communicating positively with others by "leading with Heart."

[Read](#)

When is Family "Harmony" Constructive and When Might It Be a Wake Up Call?

"Avoiding Conflict Will Only Hurt Your Family Business"

Harvard Business Review

By Nick Di Loreto and Alison Isaacson



"Both conflict and fake harmony are common in business families all over the world. What they are grappling with is normal... but there's no such thing as a perfect family."

Consider the possibility that conflict doesn't deserve its bad reputation and that too much harmony is not all it's cracked up to be. For families that share assets, decision-making requires honest debate that channels conflict toward alignment. If you are not sure how to distinguish between real and fake harmony in your family enterprise and what to do about fake harmony, this article is for you.

[Read](#)

Call For Nominations

Second Annual WealthBriefing Wealth For Good Awards 2023

July 6, 2023

"Nominations for the Second Annual WealthBriefing Wealth for Good Awards are now open and firms are invited to submit their nominations by March 3, 2023. Winning a *WealthBriefing* Award sets organizations and individuals apart from their peers and is a tangible demonstration that they have something special to offer."

We are pleased to announce that Rebecca Meyer is on the judging panel for the *Wealth Briefing Wealth For Good Awards* in March. This awards program will give an opportunity for all participants in the global wealth management industry to demonstrate their commitment to and pre-eminence in the crucially important areas of ESG, Impact, Diversity and Inclusion.

Public announcement of Winners and Commended firms and individuals will occur on July 6, 2023.

[Learn More](#)

FFI Global Conference - Evolving the Conversation: The Future of Family Enterprise Advising and Research

October 25-28, 2023

New York, NY



"It is the 2023 Program Committee's hope that by elevating the varieties and the intellectual rigor of conversations and research in the family enterprise field, we can improve and create dialog and action plans for and with our clients and change the educational face of the field."

Carolyn Greenspon will be participating in the Program Committee for the 2023 FFI conference, which will be held in New York on October 25-28, 2023. The Program Committee hopes to help create intellectually rigorous conversations and research in the family enterprise field in order to elevate the educational face of the field.

Register below for the discounted early bird rate.

[Register](#)

Relative Solutions guides families who share assets through the difficult questions that emerge from the shared risks and opportunities that impact their lives together. We provide a structured space that is neutral, objective, and conflict-free, so a family's best thinking can emerge to solve their most pressing challenges. Leveraging our proven process, families get the sense that change is possible, and are able to embrace tailored, practical solutions that have a substantive and lasting impact.



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